



GSSCC Weekly Update

8601 Georgia Avenue, Suite 203, Silver Spring, MD 20910
301-565-3777 • info@gsscc.org • www.gsscc.org

September 2, 2014

Register this week for GSSCC's September Networking Breakfast

...scheduled for 7:30 a.m. next Wednesday, September 10 at the DoubleTree by Hilton (8727 Colesville Rd.). Click [here](#) to log in and sign-up by this Friday, September 5, and pay the early-bird admission price of \$20. Registrations after this week will cost an additional \$10.

Don't Miss the September After-Hours at A Wider Circle

...scheduled from 5:30 p.m. to 7 p.m. on Wednesday, September 24. Click [here](#) to log in and register by Friday, September 19.

Save the Date for GSSCC's 10th Annual Discover the Taste of Silver Spring®

...scheduled from 5:30 p.m. to 8 p.m. on Wednesday, November 19, at Discovery Communications. Watch this space for special 10th Anniversary plans.

Get Social with GSSCC!

When your company joined the Chamber, we found you on Facebook (assuming you have a Facebook page), and we "liked" you. Now it's your turn. Click [here](#) to "like" GSSCC and see news about Chamber events and our shout outs to fellow members!

GSSCC Commercial Energy Co-op Fall Enrollment Webinar

Just in time for the opening of fall enrollment in GSSCC's Commercial Energy Co-op, CQI, the Chamber's energy co-op partner, has scheduled an informational webinar to help members understand more about how to control their energy expenses. If you have been bombarded with mail, phone call, or door knocks from individuals seeking to switch you to another energy supplier, this webinar is for you. If you are seeking ways to reduce your operational expenses, this webinar is for you. If you are confused or have questions preventing you from making a decision, this webinar is for you. Learn about: regulations & consumer protection; rates and contract terms; how to avoid scams; how to read your bill; and much more. Webinars will be held at 1 p.m. on Wednesday, September 10, at 10 a.m. on Tuesday, September 16, and at 1 p.m. on Wednesday, September 24. Advance registration is required at [CQI's website](#). Look for the list of webinars on the left-hand side of the page and click on the date you choose. Contact Joe Tabelaing at 443-472-3870 with any questions.

Did You Know?

Consumers are 63% more likely to buy goods and services from a company that they believe is a member of the local chamber of commerce, according to a nationwide study commissioned by the American Chamber of Commerce Executives. The study also found that when consumers are told that a business is a chamber member, they are 57% more likely to have good feelings about its local reputation. Likewise, the study had good news for B2B companies. Business decision-makers are 59% more likely to buy goods and services from companies that are chamber members.

GSSCC MEMBER NEWS

* **Jim Musgrave, CRPC, Research Financial Strategies**, will present two investment seminars: "[Investing in Turbulent Times](#)" from 6 p.m. to 7:30 p.m., tomorrow, Wednesday, September 3, in his offices at 9600 Blackwell Road, Suite 10, Rockville, and "[401\(k\) Investing: Secure your retirement & learn how to invest like a pro](#)" from noon to 1:30 p.m., on Tuesday, September 9, in the GSSCC Conference Room. Click the links above, or [here](#), for more information, or call Susan Harris at 301-294-7500.

* **Columbia Lighthouse for the Blind** will host its 4th Annual "Light the Way 5k Fun Walk/Run" at Nationals

Park on Saturday, September 20. Gates open at 8 a.m.; the Kids Fun Run begins at 8:30 a.m.; and the Fun Walk & Run begins at 9 a.m. Sponsorships are available, but companies must act by September 5 to be included on the signage. Click [here](#) for more information.

* **Medtech Institute's** Silver Spring Campus will host on-site interviews with new graduates from its Medical Billing & Coding Program. Interested businesses may come to the campus in Suite 100 at 1100 Wayne Avenue between 9:30 a.m. and noon on Wednesday, September 10, to meet and interview potential candidates. For more information, contact Anissa L. Grimes, Medtech's Director of Career Services at (301) 608-2300 ext. 107, or agrimes@medtech.edu.

* **Business ResourceTV (BRTV)** is seeking men and women veteran business owners who have served their country and have managed to utilize their skills and disciplines to provide services to the government, nonprofits, and to the private sector. BRTV invites these veteran business owners to participate in a documentary highlighting the veteran business community. This special presentation will air on Veterans Day, Tuesday, November 11, 2014. For more information about this opportunity to tell your story, please contact Executive Producer, Rodney Minor at 240-486-2100 or email rm@brtv.biz.

See your company's news here! GSSCC would be pleased to highlight news from our member companies in this section of the weekly e-news. Simply send us your information before close of business each Friday.

GSSCC's Committee Meetings in September

* **Government Affairs Committee** – 9 a.m. on Friday, September 5 – Councilmember Cherri Branson

* **Major Events Committee** – 9 a.m. on Tuesday, September 9 – Planning meeting for FY15 events

* **Economic Development Committee** – 9 a.m. on Thursday, September 19 – Location TBD – Presentation on Metro Plaza redevelopment

* **Membership Development Committee** – 9 a.m. on Tuesday, September 23

* **About GSSCC Committee Meetings** – *All GSSCC members are welcome to participate in Chamber committees. Members are welcome to attend committee meetings to assess interest in joining a committee. Meetings are typically held in the GSSCC Conference Room. **RSVP is required and priority will be given to existing committee members when speakers are scheduled.***

MC Department of Permitting Services Amending "Green Code"

The Montgomery County Department of Permitting Services (DPS) will hold a briefing on its proposed amendments to the 2012 International Green Construction Code (IgCC) from 6:30 p.m. to 8:30 p.m. tomorrow evening, Wednesday, September 3, at the Wheaton Regional Library (11701 Georgia Avenue). Click [here](#) to register. DPS has held a series of work sessions over the summer to gather comments on proposed amendments, which are outlined [here](#). Comments on these proposals should be addressed to Mark Nauman at Mark.Nauman@montgomerycountymd.gov or 240-777-6270.

GSSCC Member\$ave on Office Supplies, Credit Card Processing & Shipping

Don't forget to check out GSSCC's new and exciting benefit for members. "GSSCC Member\$ave" will save your business on these services: credit card processing through **First Merchant Services**, office supplies through both **My Office Products** and **Office Depot**, and shipping with UPS. Click [here](#) to start saving now.

Thank you to our 2014-2015 GSSCC Partners

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Business Partners –AFI Silver Theatre; Bud Miller Associates, Inc.; Digital Industry; Discovery Communications; EagleBank; The Fillmore Silver Spring; Holy Cross Hospital; Lerch, Early & Brewer, Chtd.; Linowes & Blocher LLP; M&T Bank; The Tower Companies (The Blairs); United Therapeutics Corp.; Washington Property Company.

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Find "The Next Great APP" at GSSCC's September Business-After-Hours

...scheduled from 5:30 p.m. to 7 p.m. on Tuesday, September 23 and hosted by A Wider Circle. Note the new date, moved so as not to conflict with the Rosh Hashanah holiday. Watch this space and your email for more details. Click [here](#) to log in and register by Friday, September 19.

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GSSCC MEMBER NEWS

* Whole Foods Market presents ["How to Kick Start Your Health" with Dr Neal Barnard](#), President of the

Physicians Committee for Responsible Medicine, who will discuss realistic ways to improve health through diet-related lifestyle changes. The **free** seminar is from 6 p.m. to 7:30 p.m. on Thursday, September 25, at the Silver Spring Civic Building, 1 Veterans Place. A book signing and reception will follow in the store café. Advance registration required. Click [here](#) to register.

* **Dr. Roscoe M. Moore, PH RockWood Corporation**, and interim chair of the Constituency for Africa, invites interested members to the 2014 Ronald H. Brown African Affairs Series annual conference focusing on “Promoting the STEM Revolution in Africa: A Diaspora Priority,” scheduled from Tuesday, September 23, through Friday, October 4, in Washington, D.C. Click [here](#) for more information.

* Congratulations to **Mid-Atlantic Federal Credit Union** on its unique social media campaign, “[MOO]ve Against Hunger,” that raised more than \$12,500 to help the Gaithersburg-based Manna Food Center, and simultaneously support the Montgomery County 4-H youth. Money raised through the campaign was used to purchase three full-size, healthy steer grown locally by young 4Hers at the Montgomery County 4-H Livestock Sale at the Montgomery County Agricultural Fair. The steers, weighing in total just under 4,000 lbs., are being donated to the Manna Food Center, where the prepared beef will be used to help feed and nourish approximately 2,000 Montgomery County families in need.

* Congratulations to **Righttime Medical Care** on its opening in Silver Spring at 20 University Blvd. East in Woodmoor Shopping Center. Open from 7 a.m. to midnight, 365 days a year, Righttime’s new Silver Spring center includes a HeadFirst Concussion Care, a program that provides education, evaluation, and treatment of mild traumatic brain injuries. Click [here](#) for more details.

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Super Savor Sundays at The DoubleTree Hotel

September 15, 2014

Discover “The Next Great APP” at GSSCC’s September Business-After-Hours

...scheduled from 5:30 p.m. to 7 p.m. on Tuesday, September 23, and hosted by **A Wider Circle**. Note the new date, moved so as not to conflict with the Rosh Hashanah holiday. **A Wider Circle** is looking for the next great “appetizer.” Members are invited to bring their favorite appetizer to share, and be entered into a contest where they might be chosen for “The Next Great APP!” If you would like to enter your “APP” in the contest, please contact Pam at pam@awidercircle.org by this Friday, September 19. All attendees, click [here](#) to log in and register by this Friday, September 19.

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GSSCC MEMBER NEWS

* **Creative Colony** (8121 Georgia Ave.) is hosting a free open house all this week. Check out their co-working space, just a 10-minute walk from the Silver Spring Metro, and enjoy free access to workstations in a bright

professional office, free Fios internet access, free coffee and tea, conference room time and more. Click [here](#) for details.

* **Advance Business Systems** invites GSSCC members in the legal field to a free seminar on “Best Practices for Your Practice,” scheduled from 8 a.m. to noon on Wednesday, September 24, at Advance headquarters, 10755 York Road, Cockeysville, MD. The morning will feature a discussion on challenges and best practices for safe and secure IT management in the cloud and in the office, cost recovery tools, and streamlining workflow for collaborative case work. Click [here](#) for more information.

* **DB Consulting Group, Inc.**, along with **Lux Consulting Group, Inc.**, will host the 8th annual **Health & Wellness Fair**, from 10 a.m. to 4 p.m. on Friday, October 10, at the Silver Spring Civic Building and Veterans Plaza. Members and their families are invited to free cholesterol checks, blood pressure check, vision and hearing testing, dental screening, diabetes check, glaucoma testing, cancer screening, and much more. Other onsite activities include mini spa treatments, Zumba, a free raffle, and more. Click [here](#) for details.

GSSCC’s Committee Meetings in September

* **Tomorrows Execs of Silver Spring Committee** – 4 p.m. on Tuesday, September 16 – GSSCC Conference Room

* **Economic Development Committee** – 9 a.m. on Thursday, September 19 – Location TBD (Committee members watch email) – Presentation on creation of advisory groups for future Bus Rapid Transit corridor development in Montgomery County

* **Membership Development Committee** – 9 a.m. on Tuesday, September 23 – GSSCC Conference Room

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September 22, 2014

Discover “The Next Great APP” at GSSCC’s September Business-After-Hours

...scheduled from 5:30 p.m. to 7 p.m. TOMORROW, Tuesday, September 23, in A Wider Circle’s new “Center for Professional Development” (9159-C Brookville Rd.). Click [here](#) to log in and register TODAY.

Lunch Seminar and Webinar Address Energy Savings Questions

Have you have been bombarded with mail, phone calls, or door knocks from individuals seeking to switch you to another energy supplier? Are you confused about all the promises to save money? If so, or if your have other questions about energy-saving options, join GSSCC and our trusted energy partner CQI for a brownbag seminar at noon tomorrow, Tuesday, September 23, in the Chamber conference room. Can’t get away from the office? Sign up for a free webinar at 1 p.m. this Wednesday, September 24. You’ll learn about regulations and consumer protection; rates and contract terms; how to avoid scams; how to read your bill; and much more. To sign up for the lunch seminar, call 301-565-3777 today. (GSSCC will provide coffee, soft drinks, and water.) To register for the webinar, go to [CQI’s website](#) or call Joe Tabeling at 443-472-3870.

Grand Opening of Society’s Roof Deck

Join GSSCC as we cut the ribbon for the grand opening of **Society Restaurant and Lounge’s** “Olivia’s View” roof deck at 8229 Georgia Ave. Festivities begin at 5 p.m. on Tuesday, September 30. Enjoy a complimentary drink and free appetizers. Chamber members who want to stay later to enjoy the view can take advantage of happy-hour prices on drinks and food. Call 301-565-3777 to RSVP.

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Mark Your Calendar for GSSCC’s October Networking Breakfast

...scheduled from 7:30 a.m. to 9:15 a.m. on Wednesday, October 8, at Argyle Country Club. Click [here](#) to log in and register.

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GSSCC MEMBER NEWS

* **Montgomery County Community Media** offers businesses the opportunity to tell their story on TV. For a mere \$10 per quarter, Montgomery Community Media can help businesses reach the audiences for the County's public access stations 19 and 21, and MCM's website, www.mymcmmedia.org. To find out more, click [here](#). If you have questions, call 301-424-1730 or email dwillett@mymcmmedia.org.

Upcoming GSSCC's Committee Meetings

* **Membership Development Committee** – 9 a.m. on Tuesday, September 23 – GSSCC Conference Room
* **Major Events Committee** – 9 a.m. on Tuesday, October 7 – GSSCC Conference Room
* **Government Affairs Committee** – 9 a.m. on Friday, October 10 – GSSCC Conference Room
* **Economic Development Committee** – 9 a.m. on Thursday, October 16 – GSSCC Conference Room
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GSSCC Energy Co-Op Enrollment Extended to October 15

Due to requests from several chambers throughout the state, CQI has extended the fall energy co-op campaign until October 15. They have added two webinars – 1 p.m. on Wednesday, October 8, and Tuesday, October 14 – for those interested in learning more. Learn about regulations and consumer protection; rates and contract terms; avoiding scams; how to read your bill; and more. To register, go to [CQI's website](#), or call Joe at 443-472-3870.

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* Join the **YMCA Silver Spring** and **Montgomery College** to bring in the new season at its annual fall festival and “*Fall into Family Fun at the Y.*” The festivities run from 10 a.m. to 2 p.m. on Saturday, October 4, at 9800 Hastings Drive. Activities include a pumpkin carving contest, food by **Nando's Peri-Peri**, touch-a-truck, music, arts and crafts, and face fainting. Click [here](#) for more information.

* **Berlin Ramos** and **Research Financial Strategies** will host two “*Supercharge Your 401(k)*” seminars that take an in-depth look at plan design, fee reduction, and maximizing performance, from 6 p.m. to 7:15 p.m. on Tuesday, September 30, and from 8 a.m. to 9:15 a.m. on Thursday, October 2, in the offices of **Berlin, Ramos & Company** (11200 Rockville Pike, Suite 400, Rockville). Click [here](#) for more information. Call Cheryl Pasierb at 301-589-9000, or email cpasierb@berlinramos.com to register.

* **Community Bridges**, a Silver Spring-based leadership, advocacy, and college readiness program for girls and families, is seeking women volunteers for the launch of its CBHS-MP (Community Bridges High School

Mentoring Program). The program is designed to increase exposure, awareness, and application of the many diverse careers to which girls can aspire. For more information, or to become a mentor for high school girls, [click here](#) and complete the application.

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Promote Your Business by Hosting a GSSCC After-Hours

GSSCC is now accepting applications for 2015 Business-After-Hours hosts. Only GSSCC members can take advantage of this exclusive opportunity to showcase their businesses by hosting one of the Chamber's eight regular after-hours events. The host provides the venue and refreshments and GSSCC handles the promotion, through the Chamber's regular electronic newsletter, emails to members, on the web site, and via outreach to local business media outlets. Call or email [Laura Alin](#) for more information or to schedule a GSSCC After-Hours at your business.

See Your Company's Logo at Every Networking Breakfast and After-Hours

Let GSSCC highlight your company's logo on a roll-up banner displayed at each of the Chamber's regular monthly events -- the Networking Breakfast and Business-After-Hours. The Chamber is now selling positions for member-company logos on the 2015 banner, at the affordable price of \$300 for the year. The new banner will debut at the January After-Hours and be displayed at each regular networking event in 2015. That means sponsor logos will be on display near registration at 20 events during the year, for the amazingly low cost of \$15 per event. If last year is any indication, these spaces are sure to go fast, so please call Laura at (301) 565-3777, to reserve your spot.

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- * **Government Affairs Committee** – 9 a.m. on Friday, October 10 – GSSCC Conference Room
- * **Economic Development Committee** – 9 a.m. on Thursday, October 16 – GSSCC Conference Room
- * **About GSSCC Committee Meetings** – *All GSSCC members are welcome to participate in Chamber committees. Members are welcome to attend committee meetings to assess interest in joining a committee. Meetings are typically held in the GSSCC Conference Room. RSVP is required and priority will be given to existing committee members when speakers are scheduled.*

Montgomery County DED Offers GSA Procurement Seminar

The Montgomery County Department of Economic Development invites interested businesses to learn more about the U.S. General Services Administration's (GSA) Construction and Building Services Procurement Program at a half-day event scheduled from 12:30 p.m. to 4 p.m. on Tuesday, October 7, at the Silver Spring Civic Building. The event also provides the opportunity to meet the new CIO from GSA, to connect with leadership in GSA Public Services of the National Capital Region, and to learn best practices from procurement officers, prime and sub-contractors. Click [here](#) for more information or to register.

County Human Rights Office Event Focuses on Employment Law

The Montgomery County Office of Human Rights will host a free employment workshop to help Montgomery County employers understand new and emerging employment laws and requirements for the workplace. The event is scheduled from 8 a.m. to noon, tomorrow, Tuesday, September 30, at the Silver Spring Civic Building. Topics to be addressed include the new minimum wage laws in Maryland and Montgomery County, disability requirements, new pregnancy guidelines for the workplace, and more. Continental breakfast will be provided. Call Beverly Marshall at 240-777-8479 to register.

MD SHA Holds Info Meeting on Georgia Ave./Randolph Road Project

The Maryland State Highway Administration has scheduled an informational workshop on the interchange project at MD97 (Georgia Avenue) and Randolph Road from 6 p.m. to 8 p.m. tomorrow evening, Tuesday, September 30, in the cafeteria at John F. Kennedy High School (901 Randolph Road). Preliminary construction on the project has begun, and weather permitting, it is scheduled to be finished by 2017. SHA officials at the meeting will have visual displays of the project and be available to answer questions.

Get Social with GSSCC!

When your company joined the Chamber, we found you on Facebook (assuming you have a Facebook page), and

we “liked” you. Now it’s your turn. Click [here](#) to “like” GSSCC and see news about Chamber events and our shout outs to fellow members!

GSSCC Member\$ave on Office Supplies, Credit Card Processing & Shipping

Don’t forget to check out GSSCC’s new and exciting benefit for members. "GSSCC Member\$ave" will save your business on these services: credit card processing through **First Merchant Services**, office supplies through both **My Office Products** and **Office Depot**, and shipping with UPS. Click [here](#) to start saving now.

Thank you to our 2014-2015 GSSCC Partners

Corporate Partners –Downtown Silver Spring; Lee Development Group; Montgomery College; Statland & Katz Insurance, Inc.; Washington Adventist Hospital

Business Partners –AFI Silver Theatre; Bud Miller Associates, Inc.; Digital Industry; Discovery Communications; EagleBank; The Fillmore Silver Spring; Holy Cross Hospital; Lerch, Early & Brewer, Chtd.; Linowes & Blocher LLP; M&T Bank; The Tower Companies (The Blairs); United Therapeutics Corp.; Washington Property Company.

Partners – Adam S. Lowe Photography; Atlantech Online; Eggspectation; Signs By Tomorrow; Social & Scientific Systems, Inc.

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