



GSSCC Weekly Update

8601 Georgia Avenue, Suite 203, Silver Spring, MD 20910
301-565-3777 • info@gsscc.org • www.gsscc.org

May 5, 2014

Last Chance to Register for GSSCC 101 This Week

Call GSSCC today or click [here](#) to log in and register for GSSCC 101, a free breakfast seminar designed to help new and current members get the most from their membership investment. Scheduled from **8:00 a.m. to 10:00 a.m. this Wednesday, May 7, at Eggspectation**, this event is first-come-first-served and by advance reservation only.

Don't Miss GSSCC's May Networking Breakfast. . .

. . .scheduled from 7:30 a.m. to 9:15 a.m. next Wednesday, May 14, at **la Madeleine Country French Café** (8435 Georgia Ave.). Join GSSCC for networking-before-work and to recognize the Montgomery County Police Officer of the First Quarter of 2014. Click [here](#) to log in and register by this Friday, May 9, and pay the early-bird admission price of \$20. Registrations received after May 9 will cost an additional \$10.

LAST CALL for Sponsorship and Door Prize Opportunities at the 2014 Chamber Cup Business Golf Classic

The 2014 GSSCC Chamber Cup Business Golf Classic is SOLD OUT, but you can still promote your company by signing on to sponsor a golf hole or the standing Beverage Station on the course. Click [here](#) for details on the sponsorship opportunities. Not a golfer? The Chamber is also seeking raffle prize donations (a great way to market your business) and volunteers for the day. Please contact Laura Alin if you can contribute a prize or your time.

Council Committee Votes to Keep Silver Spring Tax Dollars to Support Silver Spring

Last Thursday, the Montgomery County Council's Transportation, Infrastructure, Energy, and Environment Committee (T&E) voted unanimously to defer a recommendation in the County Executive's proposed FY15 budget that would have transferred \$1.1 million per year out of the Silver Spring Parking Lot District (PLD) into the General Fund beginning next year. Property owners in the PLDs pay higher taxes than those in the rest of the county in order to fund the enhanced maintenance and security services that are needed in the more urban areas of the county. The Executive had proposed diverting some of those taxes to pay for programs elsewhere in the county. GSSCC has consistently advocated for keeping the extra tax revenues paid by Silver Spring property owners – and by extension, their tenants – strictly as intended for programs that support Silver Spring. Thanks to Committee Chair Roger Berliner and Committee members Hans Riemer and Nancy Floreen for voting against the Executive's proposal. Thanks also to District 5 Councilmember Cheri Branson, who is not a member the committee, but who came to the meeting and did an excellent job of challenging OMB staff and Council staff on the transfer. It's important to note that subsequent to the original recommendation calling for the transfer of \$1.1 million from the PLD to the General Fund for the next 15 years, the Executive came back asking for \$1.1 million on FY15 and \$2.2 million per year for the next 8 years. GSSCC's success in getting the delay this year is important because it halted a dangerous precedent and will give us time to take a more global look at the function and structure of the PLDs, once this budget cycle is over. Full Council will take up these matters tomorrow.

Register Today for Business-After-Golf

Join GSSCC Chamber Cup golfers for "Business-After-Golf," and network with representatives of some of GSSCC's larger member companies. In lieu of the monthly Business-After-Hours networking event, GSSCC invites members to join us at the golf outing awards dinner immediately following the tournament on Monday, May 19. Approximate start time is 6:30 p.m. (when the golfers are expected to finish on the course). Cost is just \$35 per person, prepaid before noon on Friday, May 16. Click [here](#) to log in and register.

Two GSSCC Member Are Finalists for Maryland Chamber Business Awards

Congratulations to **The Daily Dish** and **Bankers Business Management Services, Inc.** on being selected as finalists in their respective categories for the 2014 Maryland Business Breakthrough Awards! Both companies, as winners of GSSCC's 2013 Shining Stars of Silver Spring Awards, were nominated for the statewide competition.

Winners will be announced during the Maryland Business Breakthrough Awards luncheon on Thursday, May 29, at Ripken Stadium in Aberdeen.

Call For Nominations - Is Your Company a Shining Star of Silver Spring?

On June 25, at its 2014 Awards & Installation Dinner, the Greater Silver Spring Chamber of Commerce will honor individuals and organizations that make Silver Spring shine and make this community a better place to live, work, and play. Once again this year, we will recognize **three businesses** and **one non-profit organization** as Shining Stars of Silver Spring. To nominate your organization, click [here](#).

Thanks for Renewing!

GSSCC thanks the following companies for renewing their membership in April: **A-1 Action Nursing Care, Inc.; AFI Silver Theatre & Cultural Center; AIIM International; BB&T; Brookfield Properties, Inc.; Cahn & Samuels, LLP; ColeSpring Plaza; Conceptual Geniuses; Courtyard by Marriott - Silver Spring Downtown; Discovery Communications, Inc.; DoubleTree by Hilton; Everest Institute; Fairland Animal Hospital; Holy Cross Hospital; Home Properties, Inc.; IMPACT Silver Spring; Law Office of David Goren; Maisel-Hollins Development; MC Dept. of Transportation; Medstar Eye Institute; Mid-Atlantic Federal Credit Union; Monument Bank; My Office Products; Quality Time Early Learning Center; Redbrick Development Group; Robert Philipson & Company; Rollingwood Apartments; Scherer Financial Advisors; Sheraton Silver Spring; Silver Spring Regional Services Center; Silver Spring Town Center Inc.; Speedpro Imaging - Silver Spring; Sport Chevrolet & Honda; Technology Service Corp.; The Daily Dish, A Restaurant and Catering Company; The Fillmore Silver Spring; The Point at Silver Spring; Twin Towers; United Bank; USA Halal Chamber of Commerce Inc.; Washington Adventist Hospital and YMCA Youth & Family Services.**

Welcome New Members!

Please join GSSCC in welcoming these new members from April: **Brandywine Realty Trust; Fenwick Apartments; Gnet LLC; Heartland Payment Systems; Q Lux Spa; Spark Design; The Suite Barbershop** and **Vega Mala Consulting**. GSSCC is also pleased to welcome back **TD Bank – Briggs Chaney** and **TD Bank – Colesville Rd.**, that both rejoined in April.

GSSCC MEMBER NEWS

* Congratulations to **The Daily Dish** owners **Zena Polin** and **Chef Jerry Hollinger** on being named among the finalists of the Ballston Restaurant Challenge! The “Challenge” is part of the Ballston Business Improvement District’s effort to find “the next up-and-coming restaurant to come to Ballston and receive free restaurant space its first year of operation. Selected from more than 25 applicants, The Daily Dish will join only eight other restaurants to battle it out at Taste of Arlington on May 18, where attendees will vote for their favorite contestant. Two winners will then be selected to move on to the June 4 cook-off finale in the restaurant space.

* Congratulations to **Sandy Spring Bancorp Inc.** on being included in the Forbes Top 50 Most Trustworthy Financial Companies. The recognition put **Sandy Spring Bank** in lights on the NASDAQ neon billboard in New York City’s Times Square.

* Congratulations to **Maisie Dunbar Spa Lounge** (8711 1st Ave.) on being named a runner up for the “Best Mani/Pedi” in the 2014 *Washington City Paper’s* “Best of DC” Readers Poll.

See your company’s news here! GSSCC would be pleased to highlight news from our member companies in this section of the weekly e-news. Simply send us your information before close of business each Friday.

Join GSSCC as a 2014 AFI Docs Film Festival Sponsor

GSSCC is pleased to once again this year be a sponsor of Silver Spring’s AFI Docs Film Festival. Now in its 12th year, AFI Docs honors excellence in filmmaking, supports the diverse voices and free expression of independent storytellers, and celebrates the power of documentary to improve our understanding of the world. Over the years, AFI Docs Film Festival has attracted 27,000 documentary enthusiasts, policy-makers and thought leaders. Promote your business and become a sponsor to sustain and advance the art form of storytelling and provide a platform for filmmakers to illuminate the issues and stories that impact our world. For more information regarding sponsorship or funding opportunities, please contact: Shayla Hines, Manager, Advancement at 301-495-6729 or SHines@AFI.com.

Montgomery County LSBRP – Your Opinions/Experience Needed

In an effort to improve the county's procurement process and outreach efforts, the Montgomery County Office of Legislative Oversight (OLO) has been tasked by the County Council to conduct a complete review of the Local Small Business Reserve Program (LSBRP). As part of its review, OLO is seeking feedback from small business owners who have either used or attempted to use the program to seek business with Montgomery County. You can provide your input by clicking [here](#) to complete a brief (no more than 10 minutes) survey before close of business on Monday, May 19. Your responses will be confidential and your individual business will not be identified. Questions about the review should be addressed to Carl Scruggs at (240) 777-7990 or carl.scruggs@montgomerycountymd.gov

GSSCC's Committee Meetings in May

* **Major Events Committee** – Tuesday, May 6, in the Lee Development Group Conference Room (on the same floor as the GSSCC office)

* **Membership Development Committee** – 9 a.m. on Tuesday, May 27

* **Economic Development Committee** – 8:30 a.m. on Wednesday, May 28, at United Therapeutics – Round II Interviews with four candidates for Montgomery County Planning Board Chair – **RSVP Required**

About GSSCC Committee Meetings – All GSSCC members are welcome to participate in Chamber committees. Members are welcome to attend committee meetings to assess interest in joining a committee. Meetings are typically held in the GSSCC Conference Room. RSVP is required and priority will be given to existing committee members when speakers are scheduled.

GSSCC Member\$ave on Office Supplies, Credit Card Processing & Shipping

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Thank you to our 2013-2014 GSSCC Partners

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Business Partners – AFI Silver Theatre; Bud Miller Associates, Inc.; Digital Industry; Discovery Communications; EagleBank; The Fillmore Silver Spring; Holy Cross Hospital; Lerch, Early & Brewer, Chtd.; Linowes & Blocher LLP; M&T Bank; The Tower Companies (The Blairs); United Therapeutics Corp.; Washington Property Company.

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GSSCC Invites Members to Meet the Candidates

GSSCC will host a free members-only Meet & Greet Reception to provide members an opportunity to meet candidates for the Maryland Senate and House of Delegates in Districts 14, 18, 19, and 20. The event is scheduled from 5:30 p.m. to 7 p.m. on Wednesday, May 28, in the Atrium at Lee Plaza Building. Click [here](#) to log in and RSVP before noon on Friday, May 23.

Join GSSCC as a 2014 AFI Docs Film Festival Sponsor

GSSCC is pleased to once again this year be a sponsor of Silver Spring's AFI Docs Film Festival, scheduled for June 18 to June 22. Now in its 12th year, AFI Docs honors excellence in filmmaking, supports the diverse voices and free expression of independent storytellers, and celebrates the power of documentary to improve our understanding of the world. Over the years, AFI Docs Film Festival has attracted 27,000 documentary enthusiasts, policy-makers and thought leaders. Promote your business and become a sponsor to sustain and advance the art form of storytelling and provide a platform for filmmakers to illuminate the issues and stories that impact our world. For more information regarding sponsorship or funding opportunities, please contact: Shayla Hines, Manager, Advancement at 301-495-6729 or SHines@AFI.com.

Reminder - SHA Begins Roadway Repairs on US 29 near Lockwood Drive

Beginning today, the Maryland State Highway Administration (SHA) will start work on the travel lanes and sidewalk along both directions of US 29, from Southwood Avenue to Lockwood Drive. Weather permitting; the work should be complete by late May, and is expected to require extended lane closures on northbound and southbound US 29. Please note, SHA's contractor is permitted to close up to two right lanes in each direction of US 29, Sunday through Saturday, 24 hours a day until the work is complete. Commuters along this route should

plan ahead and add extra commuting time during construction. Questions about the repairs should be directed to 301-513-7300 or shadistrict3@sha.state.md.us. For free traveler information in Maryland, dial 511 or 1-855-466-3511 or visit www.md511.org.

Montgomery County LSBRP – Your Opinions/Experience Needed

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State and County Seek Input on Georgia Avenue BRT Plans

The Maryland State Highway Administration and Montgomery County Department of Transportation will host an "Alternatives Public Workshop" for the MD 97 (Georgia Avenue) Bus Rapid Transit (BRT) Planning Study from the Wheaton Metrorail Station to Montgomery General Hospital. The workshop is scheduled from 5:30 p.m. to 8:30 p.m. on Wednesday, May 14, in the John F. Kennedy High School cafeteria (1901 Randolph Road). The study will look at how a proposed high-efficiency bus line along Georgia Avenue will be implemented. For more information, visit www.roads.maryland.gov and click on Projects and Studies / SHA Projects Page / Montgomery County / MD 97 Georgia Avenue Wheaton to Montgomery General Hospital.

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GSSCC's Committee Meetings during the rest of May

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May 19, 2014

The GSSCC Office is closed today for the 2014 Chamber Cup Annual Business Golf Classic.

We will be checking email periodically throughout the day, so if you have a matter that needs immediate attention, please email jredicker@gsscc.org.

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* GSSCC member Jim Musgrave of **Research Financial Strategies** hosts a weekly radio show called "The Word on Wealth" at 1 p.m. every Saturday on WRC 1260 AM, to educate listeners about the local real estate market and financial matters. Guests have included fellow Chamber members Julie Statland, Statland & Katz; and representatives of A Wider Circle, CVC Montgomery, Shepherd's Table, and Cornerstone Montgomery. If your business is in real estate, professional services or nonprofit, and you would like to be a guest on the show, contact Jim Musgrave at 301-588-0514.

* Congratulations to **M&T Bank** on being named Lender of the Year by the Washington Metropolitan Area District Office of the [Small Business Administration](#) for the fourth consecutive year.

* A **TD Bank** team led by Daniel Dalton, joined **Silver Spring YMCA Youth & Family Services'** recently to celebrate Healthy Kids Day at New Hampshire Estates Elementary School. This marks the 22nd year for the event. **TD Bank** was a sponsor of the event, during which company volunteers organized and distributed fresh produce and food to community members in need.

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May 20, 2014 – SPECIAL EDITION

Monument Bank Foursome Takes Top Honors in GSSCC Chamber Cup Business Golf Classic

On what some described as a picture perfect day for golf (pleasant temperatures and bright sunshine), a foursome led by **Larry the Banker Bolton, Monument Bank**, took the top prize from among 107 golfers playing in GSSCC's 2014 Chamber Cup Business Golf Classic. Bolton's team, which included Brian Smith of Palmer Brothers Painting, John Ohly of Bontempo Ohly Capital Management, and Dan Falls of CBRE, shot the winning score of 56. Taking second place honors with a score of 58, was the **Ellsworth Place** foursome of Gary Brewer, Chris Duffy, Jeff Sylvester, and Al Procupia. Right behind in third place with a 59 was the **Statland & Katz** foursome of Joel DuBoff of DuBoff & Associates, Stevenson Clarke, and David Boynton. **Maggie Whall, Fairland Animal Hospital**, and **Kraig Kinsey, Montgomery College** took "Longest Drive" honors for women and men, respectively. **Tom Nolan, Associates in Process Improvement**, took "Closest to the Pin" honors, landing his tee shot just 3 feet, 2 inches from the hole. Fred Anastopolis, from the **Steven Drake Associates** team won the "Break the Bank" putting contest, sponsored by **Randy McVey, Cardinal Bank, Isaac Sterbenz, Sandy Spring Bank, Doug Parker, M&T Bank, and Anil Pereira, EagleBank**.

The Chamber extends sincere thanks to all the golfers and sponsors who made this event a success. They include **GOLD SPONSORS – Argyle Country Club, Downtown Silver Spring, EagleBank, Lee Development Group, Montgomery College, Statland & Katz, Ltd. and Washington Adventist Hospital**.

SILVER SPONSORS included: Bud Miller Associates, Inc.; Fairland Animal Hospital; M&T Bank; and MyOfficeProducts.

Thanks also to our **LUNCH AND DINNER SPONSOR – Eggspectation**; our **ROLLING BEVERAGE CART SPONSOR – The Fillmore Silver Spring**; our **SCORECARD SPONSOR – Ellsworth Place**; our **BEVERAGE SHACK SPONSOR – Metro710/Colespring Plaza/Colesville Towers**; our **BEVERAGE STATION SPONSOR – Mid-Atlantic Federal Credit Union**; our **HOLE-IN-ONE FOR A CAR SPONSOR – Sport Chevrolet**; our **DRIVING RANGE SPONSOR – PH RockWood Corp.**; and our additional **HOLE SPONSORS – Andy Alderdice, W.C. & A.N. Miller Realtors; Cardinal Bank; Elite Personnel; JRF Voyages; Lerch, Early & Brewer, Chtd.; and Sun Taxicab Association LTD.**

Special thanks to **Adam S. Lowe Photography** and **Howard Lansat Photography** for shooting the event and printing foursome photos onsite.

Thanks to this year's golf committee members: **Randy McVey, Cardinal Bank; Doug Parker, M&T Bank; Anil Pereira, Eaglebank; Isaac Sterbenz, Sandy Spring Bank; Scott Egloff, Sport Chevrolet; Steve Drake, Steven Drake Associates; Carmen Camacho, Bud Miller Associates, Inc.; Savita Hemnani, United Bank; Jackie Lewis, The Fillmore Silver Spring; Keller Shinholser, Apex Home Loans; and Alla Shtipleman, Ross Management Services.**

Thanks also to all the volunteers who helped the day run smoothly: **Cristina Abella, Abella Industria; Walter Carlton, Spark Design; Jacki Coyle, Shepherd's Table; Scott Davison, Shepherd's Table; Pam Feinstein, A Wider Circle; Britt Gumport, Peake Financial; Savita Hemnani, United Bank; Diana Hyatt, M&T Bank; Debbie Keller, Monument Bank; Jackie Lewis, The Fillmore Silver Spring; Michelle Nurse, Sandy Spring Bank; Betty Pelzer-Sharper, BSharper Real Estate; Sid Sclar, SidtheSecurityPro.com; Keller Shinholser, Apex Home Loans, Inc.; Alla Shtipelman, Metro 710 Apartment Homes; Rebecca Silvestre, LegalShield; Lauralee Spatzer, World Building/Royco, Inc.; Anne Terry, Elite Personnel; and Edith Yanez, InTown Connection, LLC.**

And finally, thanks to these Chamber members that donated raffle prizes for the event: **AFI Silver Theatre & Cultural Center; Argyle Country Club; Bud Miller Associates, Inc.; College Park Tennis Club; Copper Canyon Grill; Courtyard by Marriott – Silver Spring Downtown; The Daily Dish; DoubleTree by Hilton; Elena Design Studio; El Golfo; Fenwick Beer & Wine; Fire Station 1 Restaurant; Ghar-E-Kabab; Hoover-Fisher Florist, Inc.; Kaldi’s Coffee Bar; Kripps Jewelers; La Malinche; Lebanese Taverna; Maryland Youth Ballet; Metro Immediate Care Silver Spring; Pete’s New Haven Style Apizza; Raffie Jewelers; Red Maple Asian Restaurant; Sheraton Silver Spring; SidtheSecurityPro.com; Skillful Parenting & Associates in Process Improvement; Statland & Katz, Ltd.; and Strosnidars Silver Spring.**

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May 27, 2014

Deadline to Register for GSSCC Members-Only Candidate Meet & Greet is NOON TODAY

Members interested in attending tomorrow's free members-only *Candidate Meet & Greet* must call the Chamber, or click [here](#) to log in and RSVP on the Chamber's web site, **by noon today**. Note: This event is members-only, and for Maryland Senate and House of Delegates candidates in Districts 14, 18, 19, and 20 only. It is not open to candidates running for other offices.

Is Your Company a Shining Star of Silver Spring? – Nominations Due SOON

On June 25 at its 2014 Awards & Installation Dinner, the Greater Silver Spring Chamber of Commerce will honor individuals and organizations that make Silver Spring shine and make this community a better place to live, work, and play. Once again this year, we will recognize **three businesses** and **one non-profit organization** as Shining Stars of Silver Spring. To nominate your organization, click [here](#) and complete the form by this Friday, May 30. Supporting materials required to complete the nomination are due by next Friday, June 6.

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Take Advantage of Early Bird Pricing for GSSCC Awards & Installation Dinner

Don't miss this year's GSSCC Awards & Installation Dinner, scheduled for Wednesday, June 25, at the Sheraton Silver Spring. GSSCC will recognize the Shining Stars of Silver Spring, and install members of the 2014-2015 Board. Make your pre-paid reservations by next Friday, June 6, and take advantage of the early-bird price of \$75 per person for GSSCC members. After June 6, admission will be \$85 per person for members, additional for non-members. Sponsorships are also available. Click [here](#) to log in and register now.

Join GSSCC as a 2014 AFI Docs Film Festival Sponsor

GSSCC is pleased to once again this year be a sponsor of Silver Spring's AFI Docs Film Festival, scheduled for June 18 to June 22. Now in its 12th year, AFI Docs honors excellence in filmmaking, supports the diverse voices and free expression of independent storytellers, and celebrates the power of documentary to improve our understanding of the world. Over the years, AFI Docs Film Festival has attracted 27,000 documentary enthusiasts, policy-makers and thought leaders. Promote your business and become a sponsor to sustain and advance the art form of storytelling and provide a platform for filmmakers to illuminate the issues and stories that impact our world. For more information regarding sponsorship or funding opportunities, please contact: Shayla Hines, Manager, Advancement at 301-495-6729 or SHines@AFI.com.

GSSCC MEMBER NEWS

* Kudos to **Doug Parker, M&T Bank**, for volunteering as a Junior Achievement teacher for the day last week at E. Brooke Lee Middle School in Silver Spring.

* **Metro710** will host an Open House this weekend, May 31 and June 1, to show its apartment homes at 710 Roeder Road. Prospective tenants who apply during the Open House will pay no application fee and be entered to win a \$300 gift card of their choice.

* **The Tower Companies** and **The Abramson Family** cordially invite members to "***The Blairs Community: A Retrospective, Sustainability Beacon and Dynamic Future***," from 5:30 p.m. to 7:30 p.m. on Tuesday, June 10, in the Crescent Lounge and Club Room at 1220 East West Highway. This event is co-sponsored by **Silver Spring Green** and Bethesda Green. RSVP to Linda.Schoengold@TowerCompanies.com.

See your company's news here! GSSCC would be pleased to highlight news from our member companies in this section of the weekly e-news. Simply send us your information before close of business each Friday.

GSSCC's Committee Meetings during the rest of May

* **Membership Development Committee** – Rescheduled for 9 a.m. on Friday, May 30

* **Economic Development Committee** – 8:30 a.m. on Wednesday, May 28, at United Therapeutics – Round II interviews with four candidates for Montgomery County Planning Board Chair – RSVP Required by noon today.

About GSSCC Committee Meetings – All GSSCC members are welcome to participate in Chamber committees. Members are welcome to attend committee meetings to assess interest in joining a committee. Meetings are typically held in the GSSCC Conference Room. RSVP is required and priority will be given to existing committee members when speakers are scheduled.

GSSCC Member\$ave on Office Supplies, Credit Card Processing & Shipping

Don't forget to check out GSSCC's new and exciting benefit for members. "GSSCC Member\$ave" will save your business on these services: credit card processing through **First Merchant Services**, office supplies through both **My Office Products** and **Office Depot**, and shipping with UPS. Click [here](#) to start saving now.

Thank you to our 2013-2014 GSSCC Partners

Corporate Partners –Downtown Silver Spring; Lee Development Group; Montgomery College; Statland & Katz Insurance, Inc.; Washington Adventist Hospital

Business Partners – AFI Silver Theatre; Bud Miller Associates, Inc.; Digital Industry; Discovery Communications; EagleBank; The Fillmore Silver Spring; Holy Cross Hospital; Lerch, Early & Brewer, Chtd.; Linowes & Blocher LLP; M&T Bank; The Tower Companies (The Blairs); United Therapeutics Corp.; Washington Property Company.

Partners – Apex Home Loans; Atlantech Online; Eggspectation; Signs By Tomorrow; Social & Scientific Systems, Inc.

Friends – My Office Products; Harvey Maisel/Maisel Hollins Development
